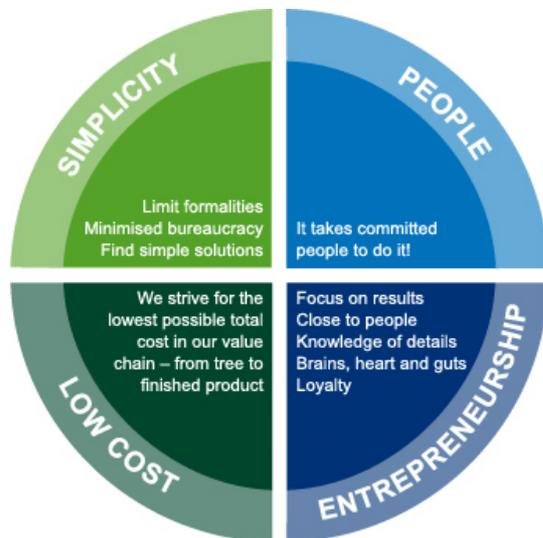


**We are expanding and we want to strengthen our position in the market. For this we need committed employees/managers who are able to take responsibility and achieve results.**



### To strengthen our team we need people:

- who are loyal and ambitious
- who are passionate
- who are ready to learn
- who want to make decisions
- who are willing to get involved in the detail
- who love to run and can motivate people
- who search for simple and effective solutions
- who are eager to learn and are curious
- who are not afraid to ask questions
- who have a systematic approach
- who are focused on results

Do you want an exciting career in an international company in the wood industry? Do you want to share with us the experience you have and gain more? Are you interested in your own development?

## Design Center Consultant

Place of work Sofia

### Main duties and responsibilities:

- Work with a wide range of customers, including architects, builders, designers, homeowners to present and sell the full range of Kronospan products
- Assist customers, both by appointment or walk-ins with selections process while utilizing suggestive sales techniques
- Continually enhance sales skills product knowledge in order to promote a professional image of the brand
- Read and understand technical drawings, integrate company's products by using proper combination of colours and textures to create a complete design solution
- Work with other branch personnel to ensure great customer service from the project/ idea to the delivery beyond
- Respond to inquiries with accurate inventory, dealers, pricing or delivery information
- Maintain showroom displays and neatness
- Keep up with product trends and customer requests, and how it affects sales
- Works with customized commercial software
- Actively participates in the organization of events and other promotional activities

### Requirements:

- University degree in Arts, Interior Design or related
- Knowledge of drawing programs (AutoCad, ScetchUp)
- A strong sales presence
- Excellent presentational skills; ability to speak in front of audience
- Problem solving, leadership, listening skills
- Organizational time management skills
- The ability to deal with a vast array of customers with varying levels of product knowledge

### Just some of what we offer:

- Attractive salary
  - Exciting and challenging work
  - Continued training, support and career development
  - The opportunity to work with and learn from, industry leading people who are committed to excellence
- If you find this opportunity interesting for you, please apply at [dnenova@kronospan.bg](mailto:dnenova@kronospan.bg)

**BE A LEADER, NOT A FOLLOWER!**